

THE PEOPLE PLAN: GROW YOUR PEOPLE | BUILD YOUR BUSINESS

Why would you ask us to consider where you are with you and your people?

- **High performing teams:** Lifelong Learning guarantee you and your people are able to bring their best to the business.
- **United endeavour:** Engaged with a shared purpose and making the most of resources.
- **Organisational clarity and consistency:** Understand and be able to apply appropriate policies and procedures to manage risk.
- **Innovation and Development:** Planning for future growth, giving you resilience and flexibility.

This programme is uniquely co-delivered by **HEART of business** members, combining the skills and experience of an experienced **Human**

Resources Director and an innovative **Growth Coach** and **People Developer**.

Together we will ensure a high quality rigorous analysis with realistic and practical recommendations. When required they can call on the additional skills, experience and domain knowledge of **HEART of business**, with over 30 experts from a wide range of disciplines including:

- Finance • Business Development
- Organisation design • Supply Chain
- Logistics and much more.

[Visit our website here](#)

The People Plan could be the best investment you make this year!

To find out more and explore if your business can benefit, please get in touch for a confidential discussion

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ABOUT THE PEOPLE PLAN

| A face to face Discovery Conversation

The process starts with a **face to face Discovery conversation (1 hour)**. This conversation will explain the steps in the programme, what will be done and when. We will explore the information that we need to collate prior to the workshop to maximise the use of our time together. We take time to understand what would add most value for you as a result of the programme. It gives us an opportunity to get to know each other better and to ask any questions that may arise.

| Interactive Workshop

The next step is a scheduled **half-day Interactive Workshop (4 hours)** with key people from your business and the consultants. This workshop will use a business model canvas to explore the relevant areas of your business so that we can identify your priorities and key outcomes. Once key priorities are clear you can choose the specific area of support you need from the range of services that we can offer. We will then work on this area together and complete the workshop with an implementation plan.

| Comprehensive Report with recommendations

Following the workshop, we will prepare a **Comprehensive report**. The report will provide our recommendations based on the information and priorities you have identified together with the workshop outcomes that will help you to develop a practical plan to move forward, developing your people and growing your business.

| A face to face Next Steps Meeting

Our conversation will provide the opportunity to clarify any report recommendations, **answer any outstanding questions** and **agree next steps**. Whilst this is the last stage of the **People Plan**, most clients look for further input to support developments identified during the review process which can be provided by consultants or our other specialist partners. Full details of all our members are on our [website here](#)

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